

# Step-By-Step Meeting Guide

Content	Timings	Summary
01 Introduction	5 mins	
02 Understanding your needs/ situation	15 mins	<ul style="list-style-type: none"><li>• I'll walk you through a structuralised list of scenarios fully formatted to every individual to contextualise the real estate industry for you as well as to pinpoint and indentify exactly what are your needs/ concerns</li></ul>
03 Introducing the 7m framework	45 mins	<ul style="list-style-type: none"><li>• The 7m framework that I'll share with you will allow you to have greater certainty in the prospect of your investment</li><li>• If a property meets all the 7M, it is a perfect storm of profit engine</li></ul>
04 Provide solution/strategies	45 mins	<ul style="list-style-type: none"><li>• After understanding more about your situation, I'll then proceed to provide you a fully-customised solution to answer your needs, with the main priority of moving you to a more desirable after state while all still making reference to the 7m framework</li></ul>
05 Conclusion	15 mins	